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DECEMBER 23, 2014



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info@bennetts.ca

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 13 Front St. S.
 705-653-1188 or 1-800-561-7573
contact@bennetts.ca

The Township of Minden Hills

Family Fun New Years Eve

When: Wednesday December 31st

Where: SG Nesbitt Arena

What to expect: 5:30-8:30: Skating, Tobogganing
6:00-8:00: Hot Chocolate and Horse drawn wagon rides.

Warm up by the fire and roast a marshmallow or two!

All for FREE!

Please note: Skates and toboggans not provided




Children's charity helps local boy

Santa and Independent Grocer owner Steve Todd stand with Austin Vince, 9, the recipient of a new laptop computer on Dec. 13. Austin has autism and the computer helps him do school work at home. He got the computer after his mom, Jenn Kelly, applied to the PC Children's Charity. Photo Submitted



Now Hiring

Senior Security Management Positions to work the 2015 Pan Am / Parapan Am Games

Roles in Haliburton and Minden

Hiring Event:
Tuesday,
January 6th, 2015
Community Arena
55 Parkside Street
12 pm- 4 pm

Send resume to
kpiatkowski@contemporarysecurity.ca

More info and job description visit:
careers.contemporarysecurity.ca
under Private Security Venue Coordinator




CountyLife

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County Life is produced by The Haliburton County Echo and Minden Times, and published by White Pine Media Corp.

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Attention Residents of Minden Hills

TheTimes

MINDEN ONTARIO

Proud to be part of our community.

Please note that Township of Minden Hills information ads will begin appearing in the Minden Times on page three starting Wednesday January 7, 2015.

Please check the Minden Times weekly for important information about your Township.

Marketing - market research

Lauren Forbes In Business

In my last article I introduced marketing in general - let's talk more about the first major step which is market research. There are 5 steps to conducting your research:

- Step 1 - Why do market research?
- Step 2 - Set your research objectives
- Step 3 - Find out what information already exists
- Step 4 - Do your own research through surveys
- Step 5 - Analyze and act on the results

In this article we will talk about why you should do market research. Market research is important for every business, and should not be just a one-off activity. Successful businesses conduct research on a continual basis to keep up with market trends and to maintain a competitive edge. Regardless of whether you're starting or expanding your business, market research is vital to understanding your target market and increasing sales.

Business owners conduct research for many reasons.

Identify potential customers

Who is going to use your product/service? How old are they? Are they male or female? Are they married, single or divorced? Do they have children? Where do they live? What is their level of education? and so on.

Understanding your existing customers

Why do customers choose your product over competitors? What do they value? Is it service, product quality or the prestige associated with consuming your product/service? Who influences their buying decision? What magazines do they read? What websites do they visit? What do they enjoy doing?

Set realistic targets

From the information you collect you'll be able to set realistic targets for areas such as growth, sales and the introduction of new products/services.

Develop effective strategies

From your research you'll be able to make informed marketing decisions about how to price your product/service, how to distribute your product/service, which media channels to use (eg: newspaper, radio or direct marketing) or whether to develop a new product/service. It will also help you make an informed decision about starting, building, consolidating, diversifying or reducing business activity.

Examine and solve business problems

If you've identified a business problem, research will help you work out what is happening. For example, if your sales have fallen you might discover that brand awareness has also fallen, or that a new competitor has entered the market or a substitute product has become available.

Prepare for business expansion

Research will help you identify areas for expansion and test the market's readiness for a new product/service. For example you could be looking to open a new retail store and you need to find the right location or you could plan to make changes to your distribution channels (eg: from home parties to retail) and need to determine how that will affect your customer base.

Identify business opportunities

Your research could identify new business opportunities. You may find an un-served or under-served market. You could identify changing market trends such as population shifts, increasing levels of education or leisure time which bring new opportunities.

Marketing is about identifying and understanding your customer and giving them what they want. It's not just about advertising and promoting your business. Effective marketing is a result of examining every aspect of your business and how it affects the consum-

er's end experience. In the next article I will talk about Step 2 - Setting your research objectives.

Lauren Forbes is the Ontario Self Employment Coordinator at the Haliburton County Development Corporation in Haliburton. If you have questions or comments please email her at HCD.C.OSEBHaliburton@gmail.com or visit their website: <http://www.haliburtoncdc.ca/>



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Believe in the Magic of Giving!

As of December 17th,
The Believe In the Magic of Giving campaign
has raised **\$47,425** for the
Haliburton Highlands Palliative Centre.

Thank you to the following generous businesses, groups and individuals:

James & Ruthe Anne Ridgley
William & Lorna Anderson
Derek & Pam Rolfe
Ann Levitt
Sue Ellen & Ian Slack
John Stansens
Jean A. Smith
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Marjorie Domagala
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Tim & Hellen Koivusalo
Joan Cooke
Jean Campbell
Ray Legault
John Wilkes
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Doug Fraser & Ruth Willing

The following donors wished to make their donation to honour and celebrate the life of someone special.

Donors

Marilyn Wignall
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Margaret Graham
Peter & Sue Bennett
Mary Lou Waggett-Macklin
Joan Flood
Donna Acton
Judith Mitchell

Special Person

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Verne Graham
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Keith Waggett
Minden Emerg Staff
Richard Elstone
Dr. & Mrs. Robert Heyes

Donors

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Stacey Smith
my brother Dean
Harold Morgan Sr.
John Barclay

Donors

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John & Joan Warren
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Hitch Hitchcock & Katrina Shaddock
Mahmood & Susan Gaffoor Family

Special Person

Chuck & June Watson
George & Joan Anthon
Minden Hospital Staff
Muriel & Alex Hewitt
for Warren 'Smoke' Shaddock
for Guenter Weprajetzki

**Special Thanks
Moose 93 FM &
Canoe 100.9 FM
Stay tuned for
weekly updates.**



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705-286-1580

**CIBC makes a donation to SIRCH**

CIBC has donated \$5,000 to SIRCH! Primarily for an upcoming "Safe at Home" initiative, the donation will help SIRCH assist individuals on fixed or low incomes by doing safety audits and assisting with repairs. Huge thanks to CIBC.

From left, Jane Davies, CIBC; SIRCH staff Diane Johnson, Cammy George, Wendy Iles, Gena Robertson, Marilyn Rydberg, Donna Gagnon, Alisha Lafleur, John Quinlan; Patrick Davis, CIBC.



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2014 Christmas Season

St. Anthony of Padua Mission Our Lady of Mercy Church

Solemnity of Christmas - Christmas Eve
Carol Singing 7:00 pm
Haliburton - 7:30 pm Bancroft - 7:30 pm

Christmas Day - Bancroft 9:00 am
Feast of the Holy Family of Jesus, Mary and Joseph

(New Year's Eve) Wednesday, December 31 Haliburton 4:30 pm	(New Year's Day) Thursday, January 1, 2015 Bancroft 9:00 am
---	--

Solemnity of Mary, the Mother of God
Haliburton Bancroft
Saturday, December 27 Sunday, December 28
Vigil mass 4:30 pm 9:00 am

Solemnity of the Epiphany of the Lord
Haliburton; Saturday, January 3rd 4:30 pm
Bancroft; Sunday, January 4th, 9:00 am

A warm welcome awaits!

CATHOLICS COME HOME

Our Catholic faith is the largest Christian family in the world. Our church is a vibrant and growing family, but we miss our brothers and sisters who have not been to mass lately. God loves you so much that he will not stop searching for you, reaching out to you, seeking you. Saint Augustine, a convert to the faith at age 33, once said "you have made us for yourself, O Lord, and our hearts are restless until they rest in you." Jesus wants to invite you back into his big, warm and loving catholic family in the church he founded 2,000 years ago. He's calling you home, but the choice is yours.

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Go somewhere warm for your wedding

Machenzie Neumann

Travel Plus

Machenzie here, this week I am going to be telling you all about destination weddings down south!

Destination weddings are becoming increasingly popular as they are a great way for family and friends to get away and enjoy a week-long celebration in the hot sunny weather of down south.

We do recommend planning and booking these well in advance usually about 12 to 16 months, that way you can give your friends and family plenty of notice to ensure that they will be able to make it to your special celebration.

There are a few things to consider when planning a destination wedding; will it be a legal or symbolic wedding - with a legal ceremony everything will be more complex certain countries require blood work, chest x-rays, original birth certificates, the couple must arrive in the country three business days before your wedding date and much more.

With a symbolic ceremony you are to get married before you leave by a minister or justice of the peace and then bring your marriage certificate with you everything is performed just as it would be if it were a legal ceremony there are just less restrictions meaning less headaches for the bride and groom!!

A few other aspects to consider would be your ideal date of travel, destination, the hotel, how many people are you expecting as well as price.

The top destination wedding spots for Canadians are: Mexico, Dominican Republic, Saint Lucia, Cuba and Jamaica! Each and every year more and more Canadians are getting married down south and we don't blame them because we all know how expensive weddings can be back home.

The average cost of a wedding is roughly \$25,000 and a lot of planning, you have to think about location, food options will it be a sit down meal, or buffet style, cash bar or open bar, you have to plan it around the season. Spring - will it rain or will the bugs be bad, summer, will it be too hot. Autumn: will it be cold or rainy? Winter: indoor location it is.

With a destination wedding, you can have it year round and you will be guaranteed beautiful sunny skies and that gorgeous backdrop of the turquoise ocean behind you for your pictures.

All of the meals and drinks are included, of course accommodation and flights are included as well and the best part of it all is that it cost you a whole lot less than a wedding at home.

The average cost for a couple to have a destination wedding is \$5,000 - that's including your all inclusive package, your wedding reception package, any extras such as a photographer, private dinner, steel drums, beach party, etc. It is all about the experience



and having your closest family and friends with you to celebrate such a special day.

Whether it's eloping on the white sandy beaches of Varadero, or enjoying the palm studded beaches of Punta Cana with a 100 of your closest family and friends, Linda or I can make it happen!

In the next column Linda will be telling you all about her stay at the beautiful five-star Moon Palace in the Riviera Maya, Mexico!

Merry Christmas & HAPPY NEW YEAR!
from Council & Staff at Minden Hills!

Our Holiday Hours

Administration Office
Wed December 24th - 8:30 to 11:30
Thurs December 25th Closed
Fri December 26th Closed
Mon December 29th
& Tues December 30th - Regular hours resume
Wed December 31st (New Year's Eve) - 8:30 to 11:30
Thurs January 1st Closed
Fri January 2nd Closed
Mon January 5th - Regular hours resume

Landfill Sites
Thurs December 25th - All sites are closed
Thurs January 1st - All sites are closed

Cultural Centre
Sun December 21st to
Sunday, December 28th Closed
Mon December 29th - 11:00 to 4:00
Tues December 30th - 11:00 to 4:00
Wed December 31st to
Sun January 5th Closed
Mon January 6th
Regular hours resume

THE TOWNSHIP OF
MINDEN HILLS
IN SEASON, EVERY SEASON

Bernt Fiebiger DD

Caygeon Denture Clinic

Season's Greetings

Due to unforeseen circumstances we at Caygeon Denture Clinic are unable to offer denture services in the New Year from 158 Bobcaygeon Road, Dentistry in the Highlands.

Any future appointments will need to be at 103 Main Street, in Bobcaygeon. Please call Donna for more information and see if you qualify for our 'Distance Credit'. We apologize for any inconvenience this presents.

We at Caygeon Denture Clinic sincerely value and appreciate your patronage and look forward to serving you in the future.

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Christmas lessons

Living
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Humour by Steve Galea

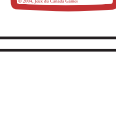
Christmas is a wonderful time of year. But sometimes I fear the important lessons of the Christmas story are lost in all the commercialism of the day. That's a shame too. For within that story are wonderful pearls of wisdom that we should always remember and cherish throughout the year.

Here then are 10 things we can all learn from the Christmas story.

1. I don't care how important you are, if you don't book ahead you'll get a crappy room..
2. It doesn't matter how important the baby is, put a few cute farm animals in the delivery room and people will never stop talking about it.
3. Sure you can navigate by the stars, but you'll get there so much quicker if you

just stop and ask for directions.

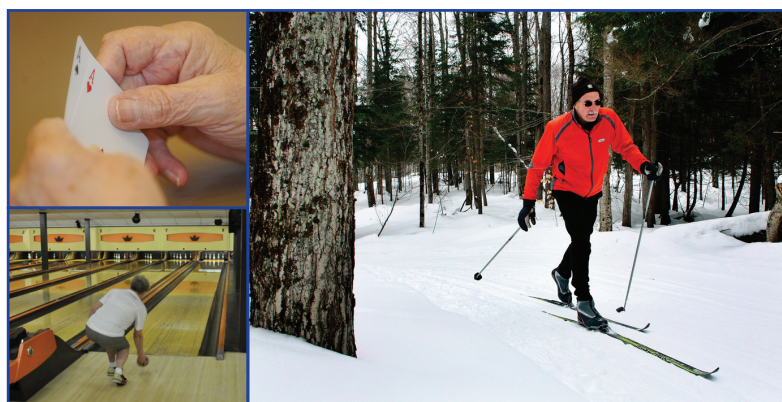
4. Nobody knows what myrrh or frankincense is. A real wise man would have known that and given a gift card instead.
 5. No matter how many times governments conduct censuses, there's always a screw up.
 6. Sometimes people really are born in barns. Remember that, next time you ask.
 7. Jesus never complained about being born so close to Christmas – so neither should all you December babies.
 8. No matter how many choirs of angels are singing, the drummer is the one who gets all the attention.
 9. If an angel of the Lord shows up at your barn, you should probably find a nice room at the inn for the VIPs inside.
 10. If God chooses your place for the birth of His only son, bad comments on Trip Advisor don't mean a thing.
- Merry Christmas. Have a safe and pleasant holiday.



The Games Are Coming...

Volunteers Needed for
the 2015 Winter Games

Register online at
www.ontario55pluswintergames.com



Thank you to our funding partners:



UPCOMING Community Events



Free Community Christmas Dinner

Celebrate CHRISTMAS with All of Us!
Where: Lloyd Watson Community Centre, Wilberforce
When: December 25th, 2 p.m. to 6 p.m.
Entertainment, Kids' Corner. Heaven's Saints Motorcycle Ministries, friends and family
For more info contact: Lynn Binskin 705 448-9893
Hazel and Digger Lanois 705 448-9692
Tamara Mothersill 705 448-1118
Donations to the Food Bank are welcome but not required.

Public Skating

Haliburton Arena Sunday January 4 from 11am to 12:30pm
Minden Arena Dec 27 Noon - 2:00
Skating Sponsored by Karen Nimigon, Broker

In Search of the Elusive Wolf – Snowshoe Experience

When: Monday, Dec. 29, 9 a.m. to 4 p.m.
Haliburton Forest and Wild Life Reserve Ltd. This one-day snowshoe experience will take guests into Wolf Country with Haliburton Forest's biologist Ray Martin. Participants will spend the day on snowshoes exploring some of the remote areas in the forest looking for evidence of wolves, their habitat, ecology and interaction with other forest dwellers. Guests will enjoy a campfire lunch in the quiet of the winter forest. Fee: \$55 per adult plus HST, \$35 per youth plus HST (youth must be able to spend an active day outside). Includes lunch and snowshoe rentals. We do encourage those with snowshoes to bring their own.
Contact: 705-754-2198 or email reservations@haliburtonforest, www.haliburtonforest.com

Some Like it Hot

When: Dec. 29, 9 a.m. to 4:30 p.m.
Where: Tory Hill
Put a little sizzle in your life. Warm up to the art in you with a full day introduction to glassblowing by artists inspired by nature. You will create several pieces of glass art. Throw in some spicy cuisine and warm hospitality and you have a very hot arts adventure.
Contact: Barrie Martin of Yours Outdoors 705-754-3436 or info@youroutdoors.ca

Winter Fun at Haliburton County Public Library

When: Dec. 30
Where: Dysart Branch 10:30 a.m., Wilberforce Branch 2 p.m.
Story and craft.
Contact: Sue Robinson 705-457-2241

Community Skating Party

"Time to Celebrate" community skating party on Tues Dec 30, 2014 from 6 to 8 pm at the Keith Tallman Memorial Arena in Wilberforce, hot choco-

late and goodies will be available. We are celebrating our refurbished scoreclock that was accomplished completely through local volunteer fundraising - Thanks to Bank of Nova Scotia, Wilberforce Branch, Royal Canadian Legion, Wilberforce Branch, Wayne Quibell, Highland Creek Builders and The Old Rec, FUNraising committee and all of its helpful volunteers.

The Township of Minden Hills Family Fun New Year's Eve

When: Wednesday, Dec. 31, 5:30 to 8:30 p.m.
Where: S.G. Nesbitt Arena
This is a free event for all ages (children must be accompanied by an adult) that includes public skating, hot chocolate, tobogganing, sensory night activities and roasted marshmallows over a fire!
Contact: Elisha Weiss 705-286-1936 x 204 or eweiss@mindenhills.ca

Legion Events

Branch 624, Wilberforce

Jan Simon PRO

Monday
Wednesday
Thursday

Next Bid Euchre – January 5th
Early Close 5:00pm – Next Darts – January 7th
CLOSED Merry Christmas to All from the Executive of Branch 624
CLOSED
Meat Draw 2:00-5:00pm - Early Bird 3pm sharp
Pancake&Sausage, Waffle & Bacon Breakfast discontinued until April – first breakfast April 26th - See you then!!

Upcoming Events

Wednesday – December 31st – New Year's Eve Party – 9:00pm to close
Thursday – January 1st – President's Levee – 1:00-5:00pm – Open House

Branch 129, Haliburton

Dave Allen, PRO 705-457-2571

Mondays:
Tuesdays:
Wednesdays:

Bridge every Monday at 1pm
Open dart night at 7pm
Bid Euchre 1 pm start
Bingo Doors open at 6 pm, Bingo starts at 7 pm
- \$500 Jackpot, \$1000 Jackpot - last Wednesday of the month
General Meeting Second Thursday of the month starting at 7:30 pm
All members urged to attend
Last Thursday of the month at 1 pm
Meat Draw Five Draws, Five Prizes each draw,
First draw at 4:30 pm, Last draw at 6:30 pm,
Tickets are \$2 per draw...Chester Howse, MC

Thursdays:

Ladies Auxiliary
Fridays:

Saturdays:

50/50 Draw 4 pm draw, Tickets are \$1 each from noon onwards

Sundays:

Breakfast Second and fourth Sunday of the month – 9:30 am – 1 pm \$6 per person. Occasional volunteers are needed.

Upcoming Events:

Live entertainment featuring Gord Kidd and special guests in the Club Room Saturday January 3rd 4-7 PM. Enjoy cabbage rolls prepared by the Ladies Auxiliary for only \$5. No cover. Whether you're planning a function for 10 or 200, call the Legion today for more information 705 457 2571
Please come out and support Haliburton Legion Branch 129...everyone is welcome!

Branch 636, Minden 705-286-4541

Open Mon-Thurs 10am-6pm, Fridays til 9pm, Sundays 1-5.
Air-conditioned clubroom open to the public, Patio open, Wifi, debit machine, table trivia, dart boards
Big Euchre, 1st Sunday of the month, includes lunch
Lunches noon to 2pm
Mon to Thursday: full menu and daily specials.
Friday lunch menu: beer-battered fish with fries or onion rings. Friday supper 5-7pm also chicken wings
Meat Draw at noon, \$8 buys 8 chances for butcher-quality meat.

Wednesdays:

Ladies Darts on **Thursdays**

Recurring Events

Haliburton Highlands Hand Weavers & Spinners Guild Open Studios

When: Daytime - every Tues. 1-4
Evening - the 3rd. Wed. of every month
Where: Zion United Church, Carnarvon
No experience needed
Contact: Pat @ 705-286-6042 or andreacoys@gmail.com

Dorset Quilters & Needle Workers Group

When: Tuesdays at 9:30 a.m.
\$1 per person

Dorset Evening Yoga Classes

When: Mondays, 6:30 to 7:30 p.m.
\$75 for 6 classes or \$15 per class. For more information contact Caroline Leeder at hutcaroline@gmail.com or 705-767-1177



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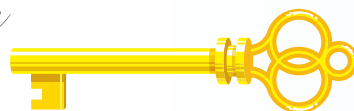


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\$439,900



IRONDALE RIVER

Large home/cottage on 9+ ac. Sunny private lot. 3+2 Br. Spacious. Full Basement. Many Features.

\$270,000



HALIBURTON, RIDGEVIEW ROAD

Sprawling 3BR ranch bungalow. Private landscaped lot. Att garage, 1BR apt, Excellent value for 2600sf.

\$269,900



EAST OF HALIBURTON

Custom home on 8.36 Ac. Private pretty setting, 15 min to town. 3BR, 2pc, 4pc. Att dbl & det single garage w/ carport & workshop.

\$239,900



WEST GUILFORD HOME

Great potential with Commercial Zoning, 2.33 ac lot & 496' frtg. Att garage. Green Lake across road.

\$235,000



HOME ON 14 ACRES

Private, close to Haliburton, 3BR Royal Home. Spacious. Ensuite to Master, Recroom. Acreage for privacy.

\$217,000



WEST OF HALIBURTON

Sprawling 5BR bungalow with many upgrades. Dbl det garage. Huge deck. Very spacious family home. Town sewers.

\$165,000



PAYNES ROAD

15 minutes east of Haliburton, 3BR home on sunny level 1.3 ac lot. Many upgrades done in the past 2 years!

\$145,000



GOODERHAM HOME & BARN

3BR with historic character. Wraparound porch. Walk to village. 30x20 barn in Great condition.

Super value!

\$139,900

VACANT LOTS

KELSON ROAD

1.5 Acre Lot. Walk to Lake .
\$32,500

GLEBE ROAD

Prestigious Area!
\$79,800

DRAG RIVER LOT

420 ft / 4 Acres
\$85,000

Highway 121

22 Ac south of Minden
\$55,900

**Wishing Our Clients,
Family & Friends All The
Best Of The Holiday Season!**

Linda, Troy & Nicole



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HaliburtonRealEstateTeam